

TBILISI BUS

TBILISI SHOTA
RUSTAVELI
INTERNATIONAL
AIRPORT

-
BATUMI
ALEXANDER
KARTVELI
INTERNATIONAL
AIRPORT

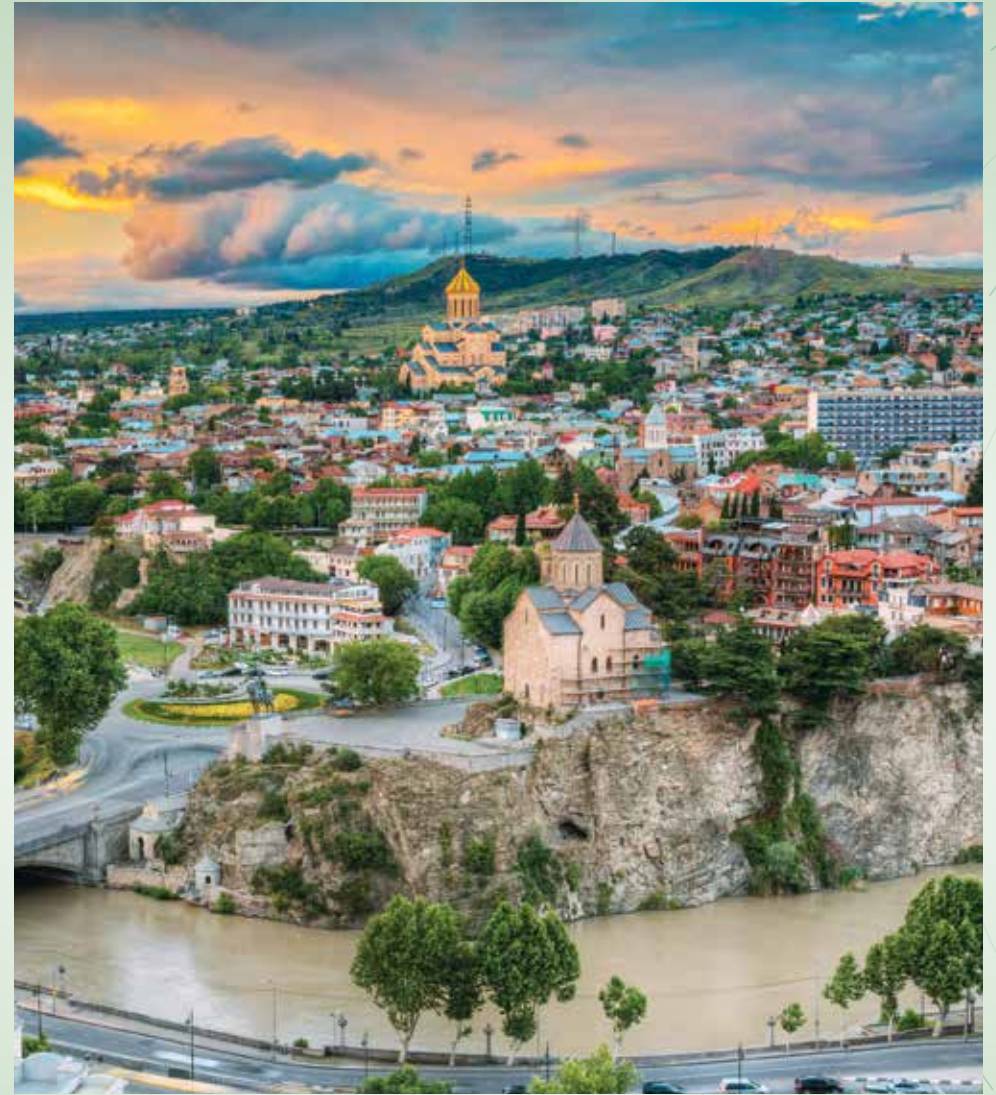


T A V
Airports

TBILISI & BATUMI'S BACKGROUND

TBS, located in the capital city Tbilisi; and BUS, located in the city of Batumi on the Black Sea coast in the south west of Georgia, are the major international airports in the country, serving as the gateways of Georgia to the world.

Operator of 15 airports worldwide, **TAV** operates **Tbilisi and Batumi International Airports** since 2007.



TBILISI HAS A CONVENIENT LOCATION

Tbilisi is the capital city of Georgia hosting the Government and all foreign embassies. **It is strategically located at the crossroad of trade and the center of highway & railway networks** of the Caucasus region. 1.5 million people reside in Tbilisi.

With its state of the art design, infrastructure and latest technology employed, Tbilisi Airport (TBS) serves the region as a gateway to the Caucasus.

TBS passenger traffic originates mainly from the neighboring countries and some Eastern European and Middle Eastern destinations.

TBS CATCHMENT AREA	
Driving Time	Population
30 min	1.5 million
60 min	4 million
120 min	6 million

TBS TRAFFIC BY COUNTRY	
Country	Traffic Share
Russia	25%
Turkey	16%
Iran	10%
UAE	9%
Ukraine	8%
Others	32%



BATUMI OFFERS THE BEST OF BLACK SEA RECREATION

Batumi, located on the south west Black Sea region of the country, is the tourism center of Georgia. Visitors may enjoy the **glamorous land cover**, refresh in the soothing **botanical park** or try their luck in the **casinos**. The resorts and five-star hotels are at visitors' disposal for a comfortable accommodation.

The large port and strategic position on the railway network also make Batumi an important commercial center on the Turkish – Georgian border.

Similar to Tbilisi Airport (TBS), Batumi Airport's (BUS) passenger traffic also originates mainly from the neighboring countries and some Eastern European and Middle Eastern origins:

BUS TRAFFIC BY COUNTRY	
Country	Traffic Share
Russia	27%
Israel	26%
Turkey	16%
Ukraine	13%
Others	18%



TBS & BUS PROPOSE LOW COSTS AND HIGH YIELDS



Tbilisi (TBS) and Batumi (BUS) International Airports appreciate and support all airlines interested in new routes in strategic markets by offering discounted ground handling prices.

Depending on the route growth in question, airlines may be eligible for various additional backing in terms of financial or PR support.

Airport charges for TBS and BUS are as follows:

High ticket fares promise high yields for airline operations.

	TBS	BUS
Landing Charge		
International Flights	7.5 USD / Tonne	7.5 USD / Tonne
Parking Charge		
First 3 hours are free of charge	1.5 USD / Tonne	-
Passenger Charge		
International Passengers	24 USD	12 USD
Transit/Transfer Passengers	6 USD	7 USD
AVERAGE ONE-WAY TICKET FARE		
CIS	€ 114	€ 130
Europe	€ 152	€ 164
Middle East	€ 149	€ 170



TBS & BUS ARE NEW AND EFFICIENT AIRPORTS

Tbilisi (TBS) and Batumi (BUS) airports, with their state-of-the-art terminals, offer smooth operations for any type of aircraft. Equipped with the latest technology, TBS and BUS International airports offer a turnaround **time of 35 and 40 minutes** respectively that **saves considerable time and money** per aircraft.

In order to cater to the anticipated passenger traffic, TAV upgraded the airport facilities. Construction of the new terminal was initiated in June 2016 as part of the infrastructure development project and completed in September 2017. The project includes:

- 5 additional Code C parking stands
- Pier extension (around 3,000m²)
- New arrival terminal (around 5,000m²)
- 3 new bus gates
- 6 new check-in counters (30 in total)
- 2 new passport control desks (18 in total)
- Apron & taxiway extensions.
- Car park extension

The terminal is spread over a 12,000m² area and has the capacity to handle more than 3.5 million passengers a year.



TBS OFFERS INTERNATIONAL STANDARDS IN CARGO BUSINESS

Commanding a strategic position with easy access to sea-air transportation centers, railway and trucking networks, **Tbilisi Airport (TBS) has all the potential necessary to become the cargo distribution center of the Caucasian region.**

Having latest technology cargo handling infrastructure and a well-trained staff, **TBS is the most efficient and secure cargo center of the Caucasus region.**

Cargo carriers serving TBS:

- Turkish Airlines Cargo
- Cargolux
- Jupiter Jet
- Ruby Star
- Silk Way Cargo
- Etihad Cargo

TBS CARGO FACTS & FIGURES

Storage Areas

m²

Main Storage Area

7,300

Storage Rooms

6,300

Cooling Storage

104




TBS HAS GROWING PASSENGER TRAFFIC AND AN EXPANDING NETWORK



Tbilisi Airport traffic increased 20% in 2018, reaching 3.8 million passengers; whereas Batumi's traffic increased 21%, handling just over 590 thousand passengers.

Many destinations are served non-stop from TBS, including major hubs such as Istanbul, Moscow, Kiev, Dubai, Tehran and Tel Aviv. The number of non-stop destinations reaches 65 with the charter flights in summer months. After the political dispute between Georgia and Russia settled down, the direct flights between two countries have started again and contributed to the traffic growth of both airports.



TBS & BUS ARE OPERATED BY EXPERIENCED MANAGEMENT WITH REGIONAL KNOW-HOW

TAV Airports has been operating Tbilisi (TBS) and Batumi (BUS) Airports since 2007. Having established itself as an international brand with its ever increasing business volume and successful projects in the three continents, TAV Airports serves more than 1,024 flights by more than 200 airline companies and 152 million passengers each year. TAV Airports is the leader in airport operations in Turkey, and is becoming a leading operator in the Middle East North Africa (MENA) region.

TAV deploys an expert management team in charge of operations in the TBS & BUS International Airports, **ensuring quality airport service in compliance with international standards**, considering the needs of the business & tourism-centric traffic.





■ Airport Operations
■ Construction Only

Istanbul Atatürk Airport 68M pax in 2018 Operator Concession - Lease	Ankara Esenboga Airport 16.7M pax in 2018 Operator Concession - Lease	Gazipasa-Alanya Airport 1.2M pax in 2018 Operator Concession - BOT
Skopje International Airport 2.2M pax in 2018 Operator Concession - BOT	Antalya Airport 31.6M Pax in 2018 Operator Concession - BOT	Tbilisi Airport 3.8M pax in 2018 Operator Concession - BOT
Ohrid Airport 184K pax in 2018 Operator Concession - BOT	Riga Airport 7.1M pax in 2018 Management of Commercial Areas Concession - Lease	Zagreb Airport 3.3M pax in 2018 Operator Concession - BOT
Monastir Airport 1.6M pax in 2018 Operator Concession - BOT	Batumi 600K pax in 2018 Operator Concession - BOT	Milas-Bodrum Airport 4.2M pax in 2018 Operator Concession - BOT
Enfidha Airport 930K pax in 2018 Operator Concession - BOT	Madinah Airport 8.1M pax in 2018 Operator Concession - BOT	Izmir Adnan Menderes Airport 13.4M pax in 2018 Operator Concession - BOT
Doha Hamad Airport Passenger Terminal Complex USD 3.9 billion	Abu Dhabi Airport Midfield Terminal Building USD 3 billion	Tripoli Airport USD 2.3 billion

Riyadh Airport Terminal 5	Cairo Airport Terminal Building 3	Bahrain International Airport New Terminal Building	Muscat Airport Airside & Landside Infrastructure Works	Jeddah SAEI Aircraft Maintenance Hangars	Amsterdam Airport Schiphol New Pier A
USD 400 million	USD 490 million	USD 1.1 billion	USD 1.17 billion	USD 765 million	USD 290 million

TBS & BUS PRESENT POINT OF CONTACT

You will never be ignored or left confused in search of answers for your operational needs.
Tbilisi (TBS) and Batumi Airport's (BUS) marketing team is fully responsible for ensuring communication and cooperation with you.

For general enquiries:

tavmarketing@tav.aero

TBS & BUS' route development contacts:

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TBS BUS

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